### **PMI-PMP CERTIFICATION**

### (You Initiate, We Close)

### HANDLING CHALLENGING PROJECT SITUATION

# Lets start with a project definition

 It's a temporary endeavor undertaken to create a <u>unique product</u>, <u>service</u> or <u>result</u>.

 A project is temporary in that it has a defined beginning and end in time, and therefore defined scope and resources.

# **Common Project Challenges**



### Scope Creep and gold platting.

Unclear requirements definition & Project manager or team member trying

to offer more then what is agreed to please the customer .

#### ✓ KEEPTHE CUSTOMER ENGAGED.

### Alignment with strategic objectives.

Though we delivered the project under scope, time & cost but it adds no value to the business.

✓ IS IT STILL A VALID BUSINESS CASE

### Change Management, Resistance to change

Effective Change management process by having rite mindset. In todays environment where customer expectation & demands are at peek, Customer collaboration is the need.

### Architectural issues :

Welcome change even if it arrives late. There can be two primary reasons a) gaps in requirement gathering and understanding b) change is architecture due to change in business requirements.

### Integration issues

Once the project is in build phase or implementation phase, product or integration defects are seen. Strong quality control mechanisms like audits can help the product in meeting the customers quality expectations.

# How To avoid the potential issue

- POTENSIAL ISSUES = RISK
- Risk identification as early as possible in the project.
  - Operational Management
  - Steering group members.
  - Project & Program teams.

RISK are POSITIVE & NEGATIVE. Positive risk result in opportunity & negative risk result in threats.

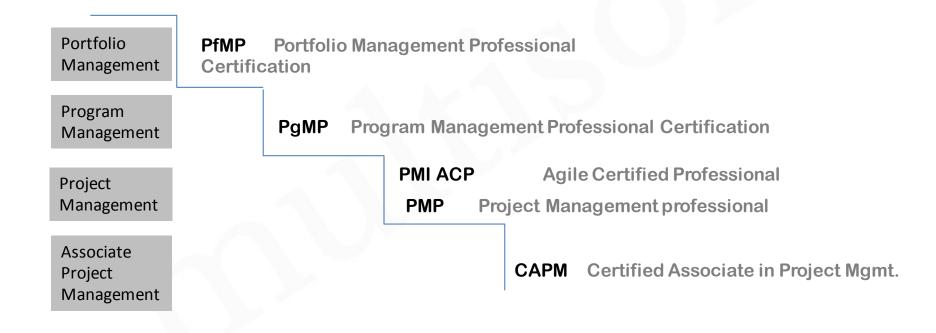
# Stakeholder Engagement

| Name | Position | Role | Contact     | Requirements | Expectations | Influence | Classification |
|------|----------|------|-------------|--------------|--------------|-----------|----------------|
| Name | Fosition | Role | Information | Requirements | Expectations | imidence  | Classification |
|      |          |      |             |              |              |           |                |
|      |          |      |             |              |              |           |                |
|      |          |      |             |              |              |           |                |
|      |          |      |             |              |              |           |                |
|      |          |      |             |              |              |           |                |
|      |          |      |             |              |              |           |                |
|      |          |      |             |              |              |           |                |

# Influence & Interest matrix

| Setting Stakeholder Communication Strategy |      |                       |   |  |  |  |  |  |
|--|------|-----------------------|---|--|--|--|--|--|
|  |      | Level of Interest     |   |  |  |  |  |  |
|  |      | Low                   | High                                    |  |  |  |  |  |
| Level of                                   | Low  | Apply minimal effort  | Keep informed                           |  |  |  |  |  |
| Influence                                  | High | Active communications | Active communications<br>and engagement |  |  |  |  |  |

# **PMI Certification ladder**





# **Our Offering**

## **Introduction to PMI-PMP**

### INDEX

- 1. Introduction
- 2. Project Management Framework
- 3. Project Management Processes
- 4. Project Integration Management
- 5. Project Scope Management
- 6. Project Time Management
- 7. Project Cost Management
- 8. Project Quality Management
- 9. Project Human Resource Management
- 10. Project Communication Management
- 11. Project Risk Management
- 12. Project Procurement Management
- 13. Project Stakeholder Management
- 14. Professional and Social Responsibility

### Benefits of PMP Certification multisoft

#### Incentives/Perks

- 30% to 50% hike in pay package
- Career is secured and valued for next couple of decades
- Peer to Global recognition when a branded certification is attested in your profile
- Comprehensive knowledge enhancement across all project management areas which enables successful execution of projects by PMs in organizations
- Increased Job opportunities and Promotions
- > Eligibility to be part of Top Management in the organization
- PMP certified professionals are highly desired across globe in all sectors of organizations for their job requirements

### **Introduction to PMI-PMP**

#### PMI-PMP Exam Fees

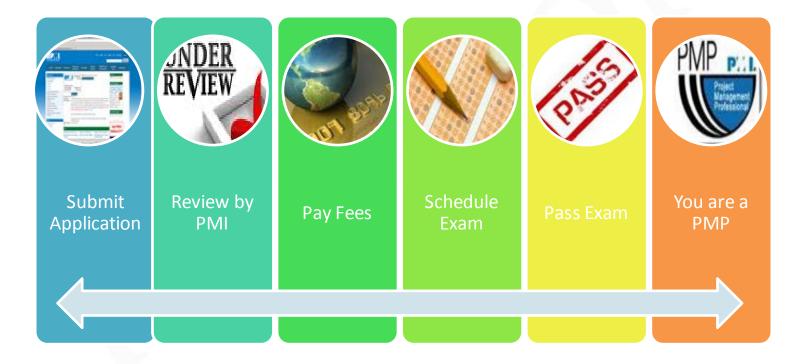
- PMI Membership \$139 (Optional)
- Exam fee for PMI Member \$405
- Exam fee for Non- PMI Member \$555

#### Qualify to take the exam:

To take this exam, you must meet the requirements outlined by PMI. The current requirements are described in the following table.

| Category | General<br>Education    | Project<br>Management<br>Education | Project management<br>Experience |                | Number of<br>Questions         |  |
|----------|-------------------------|------------------------------------|----------------------------------|----------------|--------------------------------|--|
| One      | Bachelor's<br>Degree    | 35 Contact Hours                   | 4,500                            | Three<br>years | 200 Duration<br>4 hrs . No -ve |  |
| Two      | High School<br>Graduate | 35 Contact Hours                   | 7,500                            | 5 Years        | marks.                         |  |

#### **Certification Process**



# Why Multisoft Virtual Academy

- One of the Global leaders in Online Training.
- Clientele across the world
- Highly Qualified and Expert Trainers and Mentors
- Best in Class Training Facilities



# **PMI-PMP Certification Material**

- To assist the candidates for completing the PMI certification exam administered by the Project Management Institute
- Content is from "A Guide To The Project Management Body Of Knowledge" (PMBOK) & Rita Mulcahy
- www.pmi.org

#### **Training Deliverables**

- 1. Softcopy of Training Material.
- 2. Access to PMP Exam Preparation Book worth Rs.3000
- 3. Audio and video files of PMP material
- 4. Course completion Certificate of 35 hrs. PDUs.
- 5. Access to 3000+ question bank which simulates actual exam worth Rs.3000.
- 6. PMP application Template .

#### **Terms and Conditions**

- > 1 Demo session will be given
- > Interested Aspirants can enroll after demo session by paying the fee.
- After payment of fee access to class and above deliverables will be provided

# Q & A

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